

INTRODUCTION

MODULE 17

Boosting Employee Performance

“There are no bad soldiers under a good general.” The leader or manager is the most important single factor in empowering people and motivating them to peak performance. Your ability to affect the emotions of people so they perform at their very best when working for you can have a more positive impact on your career than any other factor.

Most people want to be highly motivated and to perform at their best. They are simply waiting for someone to come along and create the proper environment where they can do their work wholeheartedly and well. It is your job to create that environment.

The best employees today are more demanding and more in demand than ever before. They are indispensable to your success and to the success of your company. Your ability to create a peak performance environment for them will earn their loyalty and commitment to you and your company more than any other factor.

In this program, you will learn how to empower your staff to peak performance by using methods and techniques of interaction practiced by the most effective managers in every field.

“Empower others to
perform at their best
by continually
reminding them
how good they are
and how much you
believe in them.”

WHAT YOU WILL LEARN IN THIS SESSION

“Always focus on accomplishments rather than activities.”

1. Getting things done through others;
2. Selecting the right people;
3. Starting them off strong;
4. Communicating clear expectations;
5. Implementing participative management;
6. Tapping into the emotions of your people;
7. The performance formula in business;
8. The need for continuous training and development;
9. Seven steps to progressive empowerment;
10. The three Rs of motivation.